BALANCE SHEET
Quarter 1/2011

| ASSETS | Unit: VND |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Code | Note | Ending Balance | Beginning Balance |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 365,977,393,033 | 425,469,197,575 |
| I. Cash and cash equivalents | 110 |  | 44,658,652,235 | 44,016,582,137 |
| 1.-Cash | 111 |  | 44,658,652,235 | 44,016,582,137 |
| 2.----------------1. | 112 |  |  |  |
| II. Short-term financial investments | 120 |  | 4,471,760,700 | 4,241,919,700 |
| 1. Short-term investments | 121 |  | $9,130,202,736$ | $9,070,791,736$ |
|  | 129 |  | (4,658,442,036) | (4,828,872,036) |
| III. Receivables | 130 |  | 204,700,073,458 | 254,157,882,165 |
| 1. Trade accounts re-----------1vables | 131 |  | 176,726,375,267 | 239,827,060,403 |
| 2. Advances to suppliers | 132 |  | 27,668,369,103 | 13,008,449,709 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 414,656,588 | 1,-431,-799,553 |
| 6. Provision for short-term bad receivables | 139 |  | (109,327,500) | (109,327,500) |
| IV. Inventories | 140 |  | 100,362,945,994 | 110,996,405,342 |
| 1. Inventories | 141 |  | 103,253,491,850 | 113,886,951,198 |
|  | 149 |  | (2,890,545,856) | (2,890,545,856) |
| V. Other short-term assets | 150 |  | 11,783,960,646 | 12,056,408,231 |
| 1. Short-term prepaid expenses | 151 |  | 4,179,297,174 | 3,694,180,346 |
| 2. VAT deductible | 152 |  | 5,498,666,954 | 6,147,450,778 |
| 3. Tax and accounts receivable from State budget | 154 |  |  |  |
| 4.-Other short-term assets | 158 |  | 2,105,996,518 | 2,-214,-777,-107 |
| B. LONG-TERM ASSETS (200=210+220+240+250+260) | 200 |  | 174,692,097,471 | 175,632,265,871 |
| I. Long-term receivables | 210 |  | 1,014,080,300 | ----------------1- |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  | 1,014,080,300 |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 146,150,777,339 | 148,924,130,019 |
| 1. Tangible fixed assets | 221 |  | 133,455,785,000 | 140,027,634,582 |
| -Historical cost | 222 |  | 291,970,592,790 | 288,424,011,325 |
| - Accumulated depreciation | 223 |  | (158,514,807,790) | (148,396,376,743) |
| 2. Finance leases fixed assets | 224 |  | ----------------- | ----------------- |
| -Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 5,064,986,244 | 5,221,630,053 |
| - Historical cost | 228 |  | 5,882,139,439 | 5,882,139,439 |
| - Accumulated depreciation | 229 |  | (817,153,195) | (660,509,386) |
| 4. Construction in progress expenses | 230 |  | 7,630,006,095 | 3,674,865,384 |
| İII.------------------- | 240 |  | ---------------------------- | --------------- |
| -Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV.Long-term financial investments | 250 |  | 19,498,712,864-1--1-1 | 21,181,447,074 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 10,502,387,469 | 10,176,000,000 |
| 3. Other long-term investments | 258 |  | 15,150,000,000 | 15,150,000,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (6,153,674,605) | (4,144,552,926) |
| V.Other long-term assets | 260 |  | 6,132,803,295 | $\mathbf{5 , 5 2 6 , 6 8 8 , 7 7 8}$ |
| 1. Long-term prepaid expenses | 261 |  | 4,853,252,104 | 4,290,106,839 |
| 2. Deferred income tax assets | 262 |  | 421,765,939 | 421,765,939 |
| 3. Others | 268 |  | 857,785,252 | 814,816,000 |
| VI. Goodwill | 269 |  | 1,895,723,673 | 1,978,146,442 |
| TOTAL ASSETS | 270 |  | 540,669,490,564 | 603,079,609,888 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 400,110,630,780 | 459,708,989,383 |
| I. Short-term liabilities | 310 |  | 369,421,834,447 | 435,364,092,518 |
| 1. Short-term borrowing and debts | 311 |  | 233,584,578,837 | 323,437,228,962 |
| 2. Trade accounts payable | 312 |  | 69,694,187,838 | 54,069,453,537 |
| 3. Advances from customers | 313 |  | 7,604,451,889 | 8,257,254,635 |
| 4. Taxes and liabilities to State budget | 314 |  | 6,436,841,774 | 5,765,038,193 |
| 5. Payable to employees | 315 |  | 25,690,155,311 | 30,740,877,102 |
| 6. Payable expenses | 316 |  | 9,066,427,005 | 7,040,254,219 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 12,046,272,909 | 3,821,274,973 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 5,298,918,884 | 2,232,710,897 |
| II. Long-term liabilities | 330 |  | 30,688,796,333 | 24,344,896,865 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 |  | 30,332,721,723 | 23,998,282,774 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 356,074,610 | 346,614,091 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 133,464,732,657 | 136,817,573,407 |
| I. Capital sources and funds | 410 |  | 133,464,732,657 | 136,817,573,407 |
| 1. Paid-in capital | 411 |  | 85,997,600,000 | 85,997,600,000 |
| 2. Capital surplus | 412 |  | 8,369,998,777 | 8,369,998,777 |
| 3. Other capital of owner | 413 |  | 12,746,737,075 | - |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | 66,119,819 | 764,596,009 |
| 7. Investment and development fund | 417 |  | 928,012,882 | 928,012,882 |
| 8. Financial reserve fund | 418 |  | 4,361,109,345 | 2,996,504,871 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 20,995,154,759 | 37,760,860,868 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 7,094,127,127 | 6,553,047,098 |
| TOTAL RESOURCES | 440 |  | 540,669,490,564 | 603,079,609,888 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 0 | 0 |
| 5. Foreign currencies: |  |  |  |  |
| --------------------------------------------1-1 |  |  | 297,-739.71 | 297,737.58 |
| +-EUR |  |  | 26,599.07 | 2,691.61 |
|  |  |  | ---------- | -------- |

## Phu Tai Joint Stock Company

INCOME STATEMENT
Quarter 1/2011

| Items | Code | Note | Quarter 1 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| 1. Sales | 01 |  | 445,399,473,552 | 346,621,374,125 |
| 2. Deductions | 02 |  | 1,846,363,636 | 2,263,818,182 |
| 3. Net sales and services | 10 |  | 443,553,109,916 | 344,357,555,943 |
| 4. Cost of goods sold | 11 |  | 392,146,488,503 | 298,398,559,163 |
| 5. Gross profit | 20 |  | 51,406,621,413 | 45,958,996,780 |
| 6. Financial income | 21 |  | 2,575,582,482 | 2,048,036,793 |
| 7. Financial expenses | 22 |  | 13,792,401,382 | 8,164,997,873 |
| Include: Interest expense | 23 |  | 10,767,228,859 | 7,172,277,015 |
| 8. Selling expenses | 24 |  | 13,906,807,854 | 13,560,427,398 |
| 9. General \& administrative expenses | 25 |  | 10,708,262,317 | 11,701,998,995 |
| 10. Net operating profit | 30 |  | 15,574,732,342 | 14,579,609,307 |
| 11. Other income | 31 |  | 1,204,153,334 | 886,325,208 |
| 12.Other expenses | 32 |  | 14,032,859 | 269,247,472 |
| 13. Other profit | 40 |  | 1,190,120,475 | 617,077,736 |
| 14. Profit or loss in joint venture | 45 |  | (128,979,054) |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 16,635,873,763 | 15,196,687,043 |
| 16. Current corporate income tax expenses | 51 |  | 3,042,436,183 | 3,509,749,857 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 13,593,437,580 | 11,686,937,186 |
| 18.1 Profit after tax of minorities | 61 |  | 398,675,514 |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 13,194,762,066 | 11,686,937,186 |
| 19. EPS (VND/share) | 70 |  | 1,541 | 1,908 |

CASH FLOW STATEMENT
As at Mar 31th, 2011 (Indirect method)


